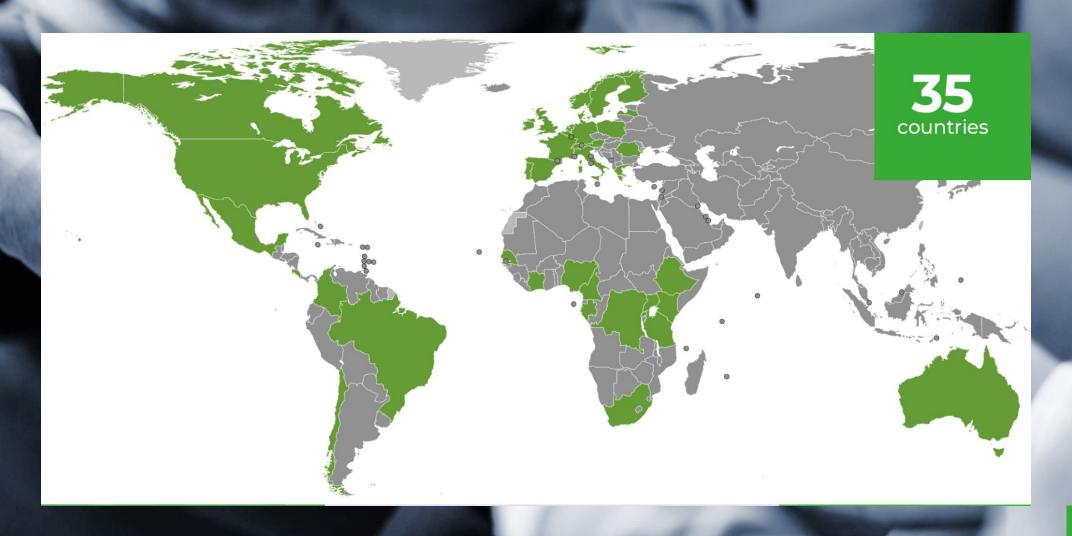


## Widely Available





## **SOME CLIENTS**



























ESTĒE LAUDER























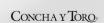












































GREEN WAY























FMCG | CPG, PHARMA, BANKING-INSURANCE, TELECOM, AUTOMOTIVE 30+ countries in NORTH AMERICA, LATIN AMERICA, EUROPE and AFRICA

B2C B2B B2B2C





# What if you could directly connect & engage with individual consumers at scale?

- Increased sales conversion
- Better marketing ROI
- Premium quality 1<sup>st</sup> party data
- More meaningful brand engagement
- Deeper consumer insights



### HASHTING WHAT WE DO

CONNECT DTC WHERE THEY ALREADY SPEND MOST TIME
GO FROM MEDIA TO MESSAGING IN 1 CLICK

& SERVE A 3-STEP CONSUMER JOURNEY FOCUSED ON CONVERSION & ENGAGEMENT AT SCALE









#### **BUILD A 3 STEP..** CONSUMER JOURNEY



#### 1. CONNECT

with <u>any</u> consumer using <u>any</u> touchpoint





#### 2. CONVERT

to purchase in <u>any</u> store & <u>any</u> sales channel





#### 3. ENGAGE

to engage with consumers





Scan QR





Consumer Cashback\*



Digital Coupon



Sample



Live win Mechanic



Marketing opt-in

Insights



Repeat offer on trade



**Reviews** 



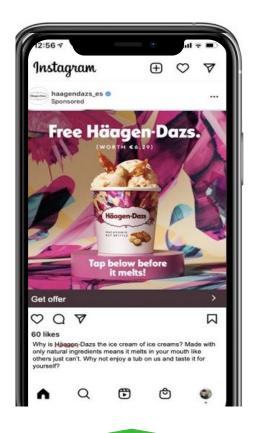
Refer-A-Friend



Content



### **CONNECT:** MEDIA-2-MESSAGE IN 2 CLICKS







MEDIA TOUCHPOINT







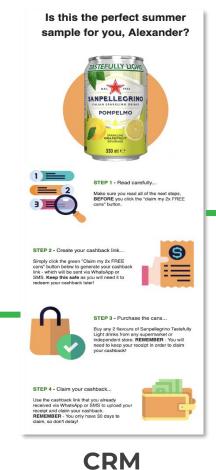
## ANY MEDIA.. BEFORE, DURING, AFTER

**SOCIAL MEDIA** 

SWIPE UP TO CLAIM 3 FREE CANS



**INFLUENCERS** 



POINT OF SALE







#### **CONVERT:** AT ANY RETAILER

WE PAY CONSUMERS DIRECT VIA PAYPAL OR BACS

SO WE CAN WORK WITH ANY RETAILER...

ALL WE NEED IS A RECEIPT!

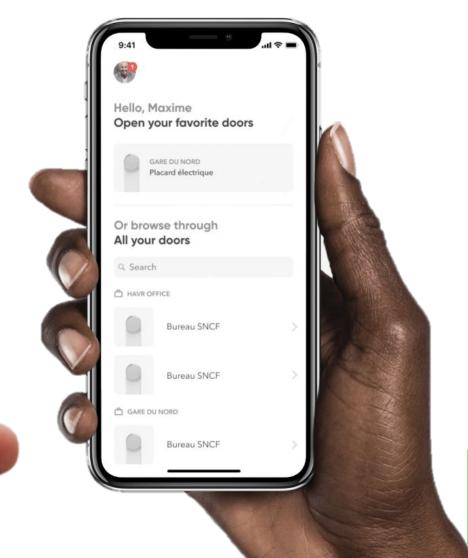




M-PESA







### **ENGAGE:** GO BEYOND!

USE THE VALUE EXCHANGE TO CAPTURE 1<sup>st</sup> PARTY DATA, UGC & FEEDBACK









**CAPTURE 1PD** 

**LOYALTY** 

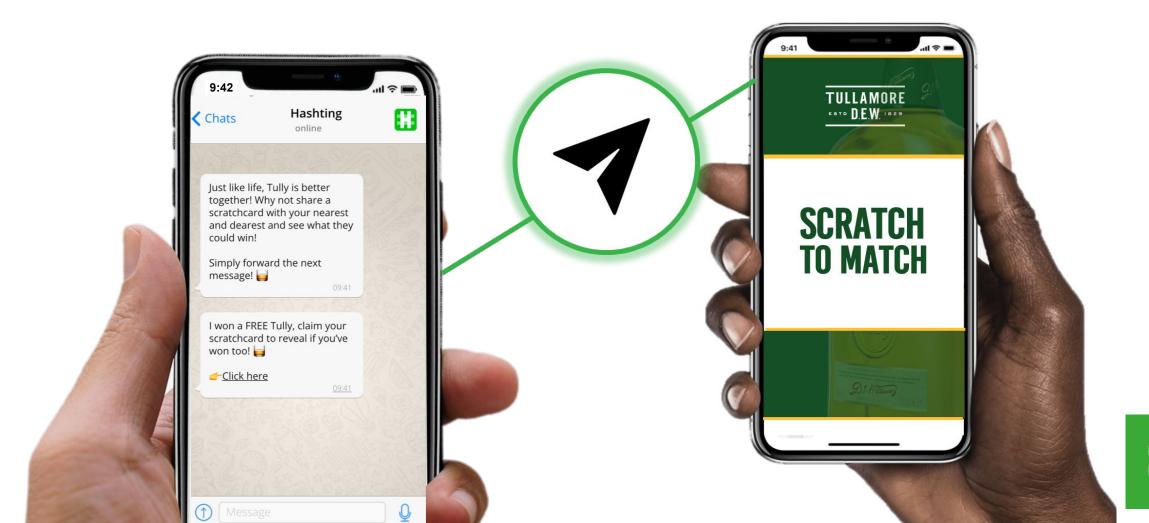
UGC

**REVIEWS** 



#### **AMPLIFY REACH..** BY INVITING FRIENDS

INTEGRATE TO YOUR LOYALTY PROGRAM, KNOW YOUR BEST ADVOCATES & MAXIMISE EXPOSURE



### PLUG, PLAY.. AND TAKE CONTROL

INTEGRATE HASHTING' SOFTWARE TO YOUR MARKETING ACTIVITIES TO CLOSE THE LOOP BETWEEN SALES & MARKETING

#### **TRACK**

your conversion live

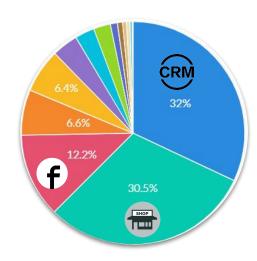
#### **IDENTIFY**

where it comes from

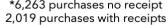
#### **OPTIMISE**

your lower funnel











## HASHTING 3 STEP OPTIMISATION PROCESS

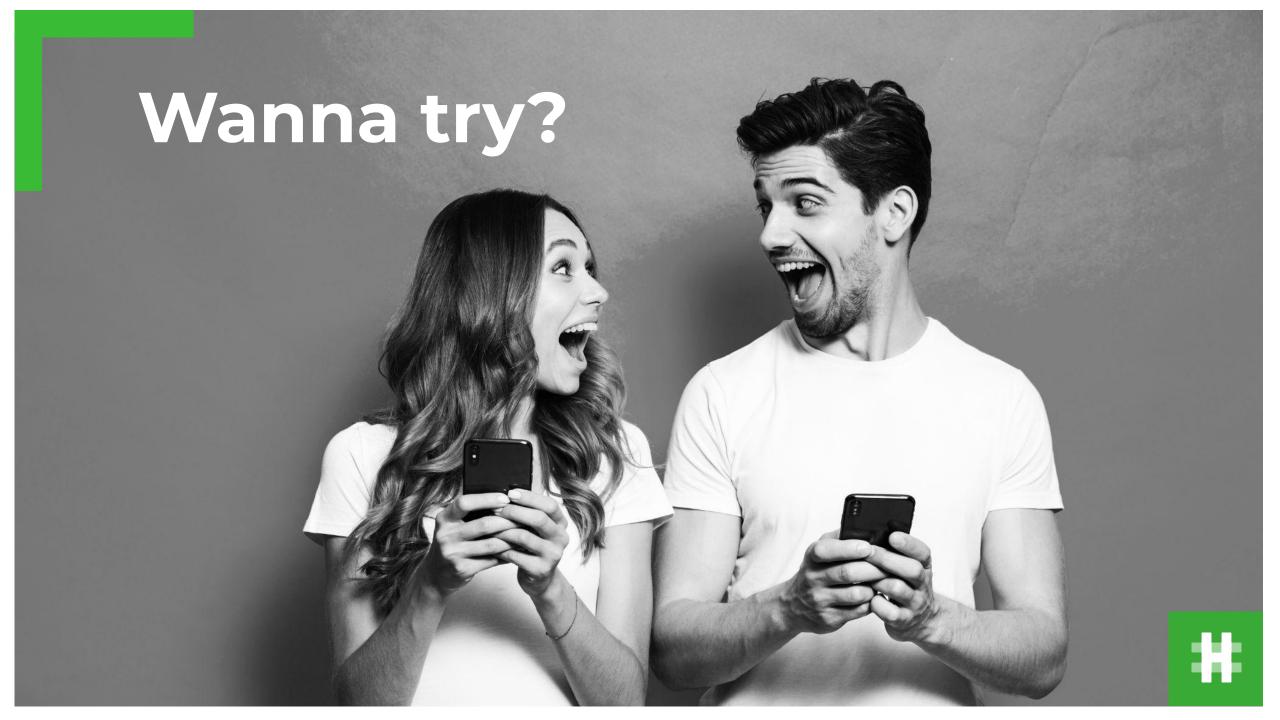
Case example conclusion

Realise 5.7X more sales impact with same investment

85%

Realise same impact
With 83% <u>lower investment</u>













from digital touchpoint to landingpage

or <u>click here</u>

## Scan or Click

to discover how to Connect, Convert & Engage in one seamless journey on WhatsApp or SMS.



#### WHY THEY USE HASHTING

MOST POPULAR SOLUTIONS

## SALES CONVERSION

- DRIVE-TO-STORE PROMOS
- IN-STORE ACTIVATIONS
- ON-PACK PROMOTIONS

## CUSTOMER ACQUISITION

- 1st PARTY DATA
- DIGITAL SAMPLING

#### **ENGAGEMENT**

- LOYALTY PROGRAMS
- REVIEW
   GENERATION
- REFERRAL MARKETING
- · UGC



## **Let's Connect**

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