Introducing Objective Platform





Common challenges marketing teams are facing

- 1. Incrementality of both digital and traditional media channels
- 2. Measuring the accountability of upper funnel and brand campaigns
- 3. Quantifying brand equity on mid/long term baseline sales
- 4. Plan and predict the outcome of media campaigns during the year



Objective Platform is a unified measurement solution that helps **you** increase the impact & accountability of **your** media investments



Why do we exist?

Unify Digital & Traditional Channels

Enable a unified media view across departments and agencies



Model Performance & Brand Campaigns

Get an 'objective' view of the impact of all paid media campaigns



Plan and Prediction

Gain Marketing
Optimization & Predictability
capabilities





Trusted by leading brands

+5 bln media investments modelled and analyzed



















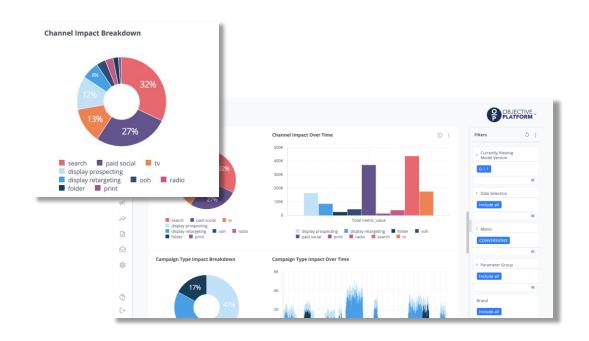
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Continuous insights and decision-making in one platform





Data

Automated data intake & validation from 200+ data sources



Modelling

Next Gen MMM as the core of our Unified Measurement Framework



Decision-making

Advanced insights for data driven decisions and predictions



Media Scenario Planner

Predict your media plan with attribution modelling and machine learning

Create data-driven media plans



Evaluate different scenarios



Anticipate for budget and campaign changes



Align teams and agencies







Case study: T-Mobile Home

The Challenge

1. Optimal budget allocation per month?

Allocating Budgets

14%↓

Paid Search

Paid Social

4%↑ 48%↑

Display

Key Takeaways

Cost Per Order

Decrease

T-Mobile Home

21,8%

Uplift conversion with same budget



Is marketing measurement a roadmap item for 2023?





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